



EIPA

European
Institute of
Public
Administration

PROGRAMME

Master Class

Competitive Dialogue and Negotiated Procedures

Maastricht (NL), 29-30 November 2022

Programme

TUESDAY 29 November 2022

- 09.30 **Welcome and introduction to the aim and method of the Master Class**
- 09.45 **Public procurement – the current context – COVID 19 and other developments**
- 10.15 **Competitive dialogue and the competitive procedure with negotiation: process overview**
- 11.00 Coffee break
- 11.30 **Competitive dialogue and the competitive procedure with negotiation: the legal framework – overview**
- 12.45 Lunch at Hotel Derlon, *Onze Lieve Vrouweplein 6, Maastricht (opposite EIPA)*
- 14.00 **Competitive dialogue and the competitive procedure with negotiation: the legal framework – overview** (continued)
- 14.30 **Competitive dialogue and the competitive procedure with negotiation: latest trends and key operational issues**
- Stage 1 – Choice of procedure**
- 15.00 Coffee break
- 15.30 **Competitive dialogue and the competitive procedure with negotiation: latest trends and key operational issues**
- Stage 2 – Planning and preparation**
- 16.30 **Competitive dialogue and the competitive procedure with negotiation: latest trends and key operational issues**
- Stage 3 – Selection of candidates**
- 17.15 End of day one
- 20.00 Dinner at restaurant “Petit Bonheur”, *Achter de Molens 2, Maastricht, tel : +31 433215109*

WEDNESDAY 30 November 2022

- 09.30 **Competitive dialogue and the competitive procedure with negotiation: latest trends and key operational issues**
- Stage 4 – Part 1 – Preparing for, launching and conducting dialogue/negotiation**
- 11.00 Coffee break
- 11.30 **Stage 4 – Part 2 – Closing dialogue/negotiation/call for final tenders**
- 12.30 Lunch at Hotel Derlon
- 13.45 **Competitive dialogue and the competitive procedure with negotiation: latest trends and key operational issues**
- Stage 5 – Tender evaluation/selection of winning bidder**
- 15.00 Coffee break
- 15.30 **Competitive dialogue and the competitive procedure with negotiation: latest trends and key operational issues**
- Stage 6 – After selection of winning bidder**
- 16.30 **Discussion of outstanding participant issues**
- 17.00 Evaluation and end of the Master Class

Master class leaders

The master class will be led by:

Michael Burnett, a UK Chartered Accountant who has been leading this programme for 12 years, was for 6 years a member of the European Commission's Stakeholder Expert Group on Public Procurement.

Martin Oder, a partner in Haslinger Nagele and Partners Law Firm, Vienna, Austria.

They have extensive experience in advising on public procurement issues and are the authors of the EIPA book '*Competitive Dialogue and Negotiated Procedures – A Practical Guide (2nd edition)*'.